

Young Living Product Party Format

1. Self introduction (i.e name, profession).
2. Personal testimonial.
3. Share oils (Valor or oil of choice).
4. Describe how the oils work (carrier molecules, transport oxygen and nutrients into cells, carry toxins out).
5. Show Ancient Secrets DVD (or DVD of choice, i.e. Ningxia Red or ART).
6. Share oil (Joy or oil of choice).
7. Highlight video including the importance of therapeutic grade oils - 95% of the oils marketed in the US are not; Young Living oils are.
8. Difference between fatty oils and essential oils. Essential oils are the lifeblood of plants - they support the immune system (anti microbial, anti bacterial, anti viral, antiseptic, etc.), the emotional and spiritual bodies.
9. 3 ways to apply
 - a. Topical
 - b. Inhalation; diffusing
 - c. Internal (must be YL therapeutic grade)
10. Introduce Ningxia Red; pass out samples.
11. Touch on personal care items
12. Pass out order forms.
13. Discuss the way in which the oils are distributed - Network Marketing. Present the Starter Kits as a way new enrollees can qualify for wholesale prices.
14. Take orders.